

GRANT SCHMIDT

“The capacity to grow resides within us all; the goal of the skilled coach is to help this happen”

Experience

Grant has worked with a broad range of companies and their senior management teams in a range of capacities including trusted corporate advisor, investor, interim executive, non-executive Board member, and coach.

Through his breadth of experience, Grant has developed a deep understanding of the daily challenges faced by senior management in delivering value to the various stakeholders.

In particular, he is adept at working effectively across the Board - senior management – employee divide to deliver outcomes that integrate and balance the often conflicting demands of these constituencies.

Grant has a strong track record of consistently delivering thoughtful and effective advice to individuals and senior management teams that cuts through the rhetoric and gets to the heart of an issue.

His coaching capability is built on a personal passion for wanting to help people unlock the full potential residing within, assisting them reach their goals. This is combined with 20 years of experience successfully advising senior management and their teams on some of the most transformational events in their companies’ histories.

Grant is deeply interested in people and in particular the ‘psychology’ of great leadership.

Professional Expertise

Grant has 20 years of experience working in Investment Banking and Private Equity in Australia, the US and the UK.

Grant spent a number of years working on Wall Street with JP Morgan and Bear Stearns & Co, where he developed expertise in Mergers & Acquisitions and Corporate Finance.

Transitioning into Private Equity on his return to Australia, Grant spent a number of years working with companies and their senior management teams to maximise the value inherent in these businesses.

Grant has also successfully run his own boutique corporate advisory and consulting practice.

Selected Client Companies

Grant has worked with both large publicly listed companies as well as smaller privately owned enterprises. Clients have operated across a diverse range of industries including financial services, technology, healthcare, telecommunications and natural resources.

Education, Qualifications & Professional Positions

- Masters of Applied Science (Psychology of Coaching), University of Sydney (current)
- Masters of Business Administration, The Wharton School, University of Pennsylvania
- Bachelor of Commerce, University of Queensland

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